

VIRGINIA: AT THE SPECIAL MEETING OF THE DINWIDDIE COUNTY BOARD OF SUPERVISORS HELD AT THE EASTSIDE COMMUNITY ENHANCEMENT CENTER, 7301 BOYDTON PLANK ROAD, IN DINWIDDIE COUNTY, VIRGINIA, ON THE 29TH DAY OF MAY, 2009 AT 9:00 A.M.

BOARD OF SUPERVISORS PRESENT:

HARRISON A. MOODY – VICE CHAIR	ELECTION DISTRICT #1
MICHAEL W. STONE	ELECTION DISTRICT #5
DORETHA E. MOODY	ELECTION DISTRICT #4
JOHN V. TALMAGE	ELECTION DISTRICT #3

ABSENT: DONALD L. HARAWAY – CHAIR ELECTION DISTRICT #2

INDUSTRIAL DEVELOPMENT AUTHORITY

PRESENT: VICTORIA HELLER – CHAIR
R. FRANKLIN ZITTA, JR.
DAVID LYLE
GEORGE M. RAPP

PLANNING COMMISSION

PRESENT: DANIEL D. LEE – CHAIR

AIRPORT INDUSTRIAL AUTHORITY

PRESENT: CHRIS TAVENNER
DAVID C. HAHN, EXECUTIVE DIRECTOR

ADMINISTRATION

PRESENT: W. KEVIN MASSENGILL, COUNTY ADMINISTRATOR
TAMMIE J. COLLINS, DIVISION CHIEF OF PLANNING & COMMUNITY DEVELOPMENT
STEPHANIE S. ALLMAN, DIRECTOR OF ECONOMIC DEVELOPMENT

NOTE: Ms. Moody left the meeting at 12:30 p.m.

Mr. Moody left the meeting at 2:40 p.m. – at that time there was no longer a quorum of the Board of Supervisors

=====

1. ROLL CALL

The Vice Chairman of the Board of Supervisors called the meeting to order at 9:00 a.m., followed by the roll call.

PRESENT: Mr. Stone
Mr. Talmage
Ms. Moody
Mr. Moody

ABSENT: Mr. Haraway

2. ALL ABOUT THE PORT

Russ Held, Deputy Executive Director of Development of the Virginia Port Authority, presented an overview of the Port of Virginia. He discussed the following: the Hampton Roads Harbor; Norfolk International Terminal; intermodal park planning; the Panama Canal; Craney Island Marine Terminal; James River Barge Service; historical performance of The Port; leading import and export markets, top trading partners and top commodities in 2008; terminal overview and improvements; economic impact;

distribution centers and intermodal park concept; distribution related jobs and economic opportunities.

3. REGIONAL COMPETIVENESS

Renee Wyatt-Chapline, Director of Virginia's Gateway Region, presented an overview of regional competitiveness. She discussed the four primary types of development and redevelopment: build-to-suit; speculative development; Greenfield development; and redevelopment/reuse/brownfield development. Greenfield development typically takes place in rural and suburban areas such as Dinwiddie County.

Emily Gumpton, Business Development Manager, Virginia's Gateway Region, discussed Virginia's Gateway Region consisting of the cities of Colonial Heights, Hopewell and Petersburg; and the counties of Chesterfield, Dinwiddie, Prince George, Surry and Sussex.

4. TENETS OF ECONOMIC DEVELOPMENT

Robert W. McClintock, Jr., Research Director of Virginia Economic Development Partnership (VEDP) presented the tenets of economic development. He discussed the reasons for economic development; the fact that economic development projects are revenue generators; the economic development process; basic tenets of business attraction; primary project location factors; importance of internet marketing of county; Virginia's advantages; and Virginia's target sectors.

5. & 6. ECONOMIC DEVELOPMENT PROJECT CYCLE AND PROSPECT PROTOCOL

Liz Povar, Director of Business Development, Virginia Economic Development Partnership, discussed the economic development project cycle: every project is driven by a problem a company is trying to solve (good or bad); project management foundation; prospect handling protocol; economic development team members; project management cycle; facilitating negotiations; announcing the location; and debriefing for lessons learned.

NOTE: Ms. Moody left the meeting at 12:30 p.m.

7. THE USE OF INCENTIVES

Mike Kaestner, Legislative Coordinator, Virginia Economic Development Partnership, discussed the following: the reasons for the use of incentives; when to use incentives; types of incentives; and major Virginia incentives (Governor's Opportunity Fund, Virginia Investment Partnership Act, Performance-Based Grants, Virginia Jobs Investment Program, Economic Development Access Program, Industrial Rail Access Program, Tax Credits/Exemptions, Enterprise Zones).

8. SITES AND BUILDINGS

John Loftus, Sites & Buildings Representative, Virginia Economic Development Partnership, discussed the following: available product is critical to success; Airport Industrial Park potential; industrial climate; marketable real estate, available buildings; Dinwiddie buildings; Dinwiddie advantages (interstates, rail, ports, lower costs, available land, industrial climate, labor-MSA); and Dinwiddie disadvantages (large, publicly owned site, available, marketable buildings, competition, rural perception).

NOTE: Mr. Moody left the meeting at 2:40 p.m.

9. URBAN DEVELOPMENT AREAS / ROAD IMPACT FEE LEGISLATION

Ted McCormack, Director of Governmental Affairs, Virginia Association of Counties (VACo), discussed the following: urban development areas (UBA's) and mandates; Virginia's transportation funding problem; one solution – tie closer together land use decision (local responsibility) to transportation funding (state responsibility); mandate – 57 counties, 12 cities & 40 towns must include one or more UDA in their comprehensive plan (counties by July 1, 2011); some UDA optional provisions; possible changes to UDA mandate; and road impact fees in Virginia.

10. FUNDING RESOURCES FOR SITES AND INFRASTRUCTURE WORK

Sheryl Bailey, Ph.D., Executive Director of Virginia Resources Authority (VRA), discussed the following: VRA created by Virginia General Assembly in 1984; originally

authorized as Water and Sewer Authority; 25 years of underwriting experience; provides low interest loans to municipalities; finances municipal facilities, equipment & infrastructure; cost-effective loans make local and regional projects possible; site acquisition and development projects; partners – Department of Environmental Quality, Department of Health, Department of Aviation, Department of Conservation & Recreation; clean water revolving loan fund; Virginia airports revolving fund; and the Virginia pooled financing program.

Tim Pfol, Grants Program Administration Manager, Virginia Tobacco Commission, presented an overview of the Virginia Tobacco Indemnification and Community Revitalization Commission and discussed the following: Tobacco Commission created in 1999 as a political subdivision of Commonwealth under Code of Virginia; regions – Southside & Southwest (34 counties, 7 cities, 1 million residents); Commission objectives – building regional development capacity, building human infrastructure, building telecommunications infrastructure, building conditions for innovation; Commission structure; FY2010 budget overview; special projects grants; economic development grants; education grants; TROF (Tobacco Region Opportunity Fund) grants; agribusiness grants; and reserve and R&D grants.

11. ADJOURNMENT

There was no longer a quorum of the Board of Supervisors. The meeting adjourned at 5:00 p.m.

Harrison A. Moody, Vice Chairman

ATTEST: _____
W. Kevin Massengill
County Administrator
Clerk to the Board

/wjn