



Dinwiddie Co. Commissioner of the Revenue

14010 Boydton Plank Road

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MEMORANDUM

TO: Board of Supervisors

FROM: Lori K. Stevens, Commissioner of the Revenue

DATE: September 21, 2021

SUBJECT: Contract Award, Computer Assisted Mass Appraisal (CAMA) System

Background

The CAMA (Computer Assisted Mass Appraisal) system is the assessment software used by the Commissioner of the Revenue's office and by contracted general reassessment firms to maintain the county's real property. We have used Stonewall Technologies, Inc.'s CAMA system for more than 25 years. This system includes sketching new homes and additions and maintaining other improvements associated with each parcel. Additionally, this software maintains the land use program. Deed transfers are initially done in this program and then merged with our billing software. It is also the software that is publically accessible and used by taxpayers and real estate professionals. As with many of the County's current information systems, a more robust and technologically up-to-date CAMA system that will remove many of the current manual processes in the Commissioner's office is needed, especially in light of the upcoming ERP system implementation.

Actions

We released an RFP for a new CAMA system on July 22, 2021. Three vendors responded to the RFP on August 17, 2021. After review of the proposals, the selection committee held a demonstration with Vision Government Solutions and subsequently selected Vision for the award. Further details on this procurement can be found on the County website at www.dinwiddieva.us/purchasing.

With more than 28 customers in Virginia, Vision has the experience and expertise in implementing a successful CAMA system, especially with the unique requirements and needs that are particular to Virginia. They have a commitment to customer support, and they have regular user group meetings. This software takes so many of the County's current manual processes to a simple click of a button, thus saving valuable time. The mobile



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module access is also a time saver for my office as changes can be done while in the field, all electronically, thus eliminating the need for printing paper copies. Photos can be added with a click; instead of taking the picture, coming back to the office, uploading it to the computer, and then having to attach each individual picture, one by one, to the appropriate parcel.

This program is also very intuitive and user friendly for our taxpayers and outside users. It provides comparable sales and intuitive search and filtering attributes that we currently do not have. Vision also connects with both GIS and aerial imagery to provide additional information for taxpayers. This is a very robust software package that, I believe, has the ability to grow and change with Dinwiddie for many, many years to come.

The initial cost of the project to include software, implementation, a mobile platform, and conversions is \$238,700.00. Annual fees (to include maintenance, support, licenses and cloud hosting) will be \$36,755.00 with annual increases of no more than 5% for Years 2-5. All maintenance is paid at the beginning of each year. The project schedule estimates a February 1, 2022 completion date. Approximately \$100,000 was allocated to the CAMA purchase in the FY 22 CIP appropriation for the County's ERP system project, so an additional \$140,000 will need to be transferred from the General Fund to the CIP Fund to cover the entire cost of the project.

Recommendation

We recommend approval of the following resolution.

BE IT RESOLVED, that the Board of Supervisors of Dinwiddie County, Virginia does hereby authorize and direct the County Administrator to execute the attached contract for a new CAMA system with Vision Government Solutions with any changes, substantive or otherwise, as may be approved by the County Administrator.

BE IT FURTHER RESOLVED that the Board of Supervisors of Dinwiddie County, Virginia does hereby appropriate and amend the FY 2022 revenue and expenditure budgets by the following amounts:

	Revenues	Expenditures
General Fund Transfer		\$140,000
County Capital Fund	\$140,000	\$140,000